



## Senior Manager of Data and Impact

### **Do you want to advance racial and economic justice while tackling climate change?**

Join our innovative non-profit and be part of a talented diverse team driven to expand access to climate solutions and green jobs across Massachusetts. Our mission is to accelerate an *inclusive* clean energy economy. We work hand-in-hand with cities and local community organizations to connect communities of color, non-English speakers and renters to energy-saving programs and affordable renewable energy. These programs help families and businesses save money, make their homes healthier, and combat climate change. We are also increasing green career opportunities for people of color, multilingual individuals and women.

**We are seeking a Senior Manager of Data and Impact** to join our team. Understanding the impact our programs have on the families and communities we serve is critical for us to measure our success and to tell our story. We capture data from customers, vendors, communities, utilities, and external sources such as assessor databases and US Census Data. As our Senior Manager of Data and Impact, you will oversee the importation of this data into our Salesforce CRM. You will be responsible for using the CRM and any external data to work with our program team to create progress and impact reports for current clients and funders. You will be responsible for using data to help our development team augment qualitative or anecdotal success stories for potential funders and clients. Initially, you will oversee a Data Integration Manager and 1-2 interns.

### **Key Responsibilities:**

- Work with program and development teams to identify data needs and ensure that data collection tools are in place, creating them when necessary.
- Oversee, organize, analyze data and data systems.
- Oversee the importation of data into our Salesforce CRM.
- Ensure that data is accurate, complete, and up-to-date.
- Develop and maintain reporting tools in Salesforce CRM to support program evaluation, grant reporting, and other reporting needs.
- Develop and maintain external reports and dashboards to demonstrate program impact.
- Work with program teams to develop program success stories and ensure that data is used to augment these stories.
- Oversee compliance with organizational, partner, and legal standards and security protocols.
- Oversee a Data Integration Manager and 1-2 interns.
- Provide regular updates to the Co-Founder and Co-Executive Director, Partnerships, on progress and challenges.

### **Qualifications:**

- Bachelor's degree in a relevant field (e.g., business, data science, statistics, public policy, environmental science etc.).



- Experience in a data management or analysis, preferably in a non-profit or government context, but applicable school coursework may be considered
- Strong analytical skills and excellent attention to detail.
- Experience building and working with databases
- Experience obtaining, synthesizing and importing large and sometimes incomplete datasets
- Excellent written and verbal communication skills
- Strong task and project management skills
- Ability to manage multiple projects and deadlines simultaneously.
- Demonstrated commitment to social justice and equity

**Preferred qualifications:**

- Experience working with Salesforce CRM
- Experience publishing article or studies that explain and interpret complex data
- Experience creating slide decks and delivering presentations

**Hours and Compensation:**

- Full time position will include occasional weekend and evening events.
- Salary \$57,000 to \$63,000 commensurate with experience.
- Flexible work (hours or location) with periodic in-person meetings.
- Relaxed dress code.
- Generous vacation, sick and holiday benefits.
- Health, dental and vision insurance.
- Technology access with option to purchase upon departure.
- Stipends for workspace ergonomics furniture and professional/personal development.

**COVID19 Vaccination Policy**

In line with All In Energy's values to support the health and resilience of our staff, partners and communities, we require all new hires to be fully vaccinated for COVID-19 as a condition of hire. All In Energy follows the [CDC definition of "Full vaccination"](#) which may change overtime. Requests for an exemption and reasonable accommodation due to a medical disability or a sincerely held religious belief will be evaluated on a case-by-case basis and consistent with applicable law.

*All In Energy is an equal opportunity employer who values diversity. In particular, we're dedicated to broadening opportunities for individuals from demographic groups that are historically underrepresented in the clean energy economy. We're committed to building an inclusive workplace culture where talented people of widely diverse backgrounds can thrive. We are actively seeking people who bring diverse backgrounds and perspectives to join us in this work.*

**To apply, please email a brief cover letter and resume to [careers@allinenergy.org](mailto:careers@allinenergy.org) with the subject line "Senior Manager of Data"**